



**Finolex**  
**Cables Limited**  
AN IS/ISO 9001 CERTIFIED COMPANY

FCL:SEC:SE:24:39

2<sup>nd</sup> June 2025

Corporate Relations Department BSE Limited 1st Floor, New Trading Ring Rotunda Building, P J Towers Dalal Street, Fort Mumbai – 400 001	The Manager Listing Department National Stock Exchange of India Ltd 'Exchange Plaza', C-1, Block G, Bandra – Kurla Complex, Bandra (E), Mumbai – 400 051
Scrip Code: 500144	Scrip Code: FINCABLES

**Sub.: Investor Presentation - Conference call with Analysts & Investors scheduled on 2<sup>nd</sup> June 2025**

**Ref.: Regulation 30 (4) read with Clause 15(a) of PART A-PARA A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

Dear Sir/Madam,

In continuation to our prior intimation dated 22<sup>nd</sup> May, 2025 and in terms of the above referred regulation, please find enclosed a copy of the investor presentation for the quarter and Financial Year ended on 31<sup>st</sup> March 2025.

Please note that the said presentation will be uploaded on the website of the Company at <https://www.finolex.com/View/Page/Analyst-meeting-presentation> .

You are requested to take the same on your records.

Thanking you,

Yours faithfully,

**For FINOLEX CABLES LIMITED**

**Gayatri Kulkarni**  
**Assistant Company Secretary**  
**& Compliance Officer**

Encl.: As Above

**Registered Office:**

26-27, Mumbai-Pune Road, Pimpri, Pune – 411018. Tel: 020 27506200.  
Visit us at: [www.finolex.com](http://www.finolex.com) | Email: [sales@finolex.com](mailto:sales@finolex.com) | CIN: L31300MH1967PL016531

**XCEEDS**  
**EXPECTATIONS**

# **FINOLEX CABLES LTD**

**Xceeds  
Xpectations**

**Q4 FY 25 Presentation**

# AGENDA

1. About Us
2. Goals and Objective
3. CSR
4. Spreading the word
5. Segment-wise
6. Key Highlights
7. Our key figure
8. Our key figure – Q4
9. Financial Statement
10. Profit Bridge
11. Shareholding Pattern
12. Product Portfolio
13. Engagement Matric

# ABOUT US

Finolex Cables, established in 1958, is India's leading and most diversified manufacturer of electrical and telecommunication cables. Over the years, we have earned a reputation for excellence, driven by our core values of manufacturing innovation, technical expertise, and operational excellence.

In response to evolving market demands, we expanded into the fast-moving electrical goods (FMEG) sector, positioning ourselves as a comprehensive electrical solutions provider. This strategic diversification allows us to capitalize on the growing opportunities in the B2C consumer segment, offering a broader range of products to meet the needs of today's consumers.

Our unwavering commitment to quality, safety, and corporate governance has not only strengthened our position in the market but has also helped foster trust and long-lasting relationships with our customers. With a legacy built on trust and performance, Finolex continues to lead the way, setting new benchmarks in the industry.

# GOALS AND OBJECTIVE

## Growth:-

Our strategic journey is marked by continuous expansion and modernisation of infrastructure and processes, to efficiently meet evolving customer needs and capitalise on growing segment opportunities.

## Customer Satisfaction:-

As India's most diversified and leading manufacturer of electrical and telecommunication cables, we develop innovative solutions to meet the varied needs of customers across multiple segments. Our unwavering commitment to quality, safety and resilience has solidified our position as a leading brand, driving strong growth and earning enduring customer trust and confidence.



**Snehvan, Vadgaon  
Ghenand**

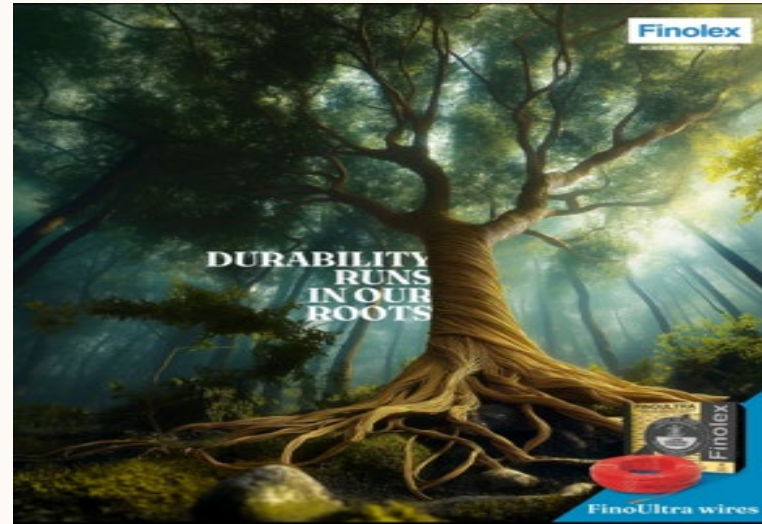


## **BEYOND BUSINESS: OUR SOCIAL IMPACT**



**Caring Hands,  
Talegaon**





**SPREADING  
THE WORD**

**Finolex**  
XCEEDS EXPECTATIONS

Imagine all the fun  
you can  
have **saving  
energy**

Finolex LED Striker Spotlight

**Finolex**  
XCEEDS EXPECTATIONS

Bunty,  
tera water heater  
slow hai kya?

Finolex water heaters

**Finolex**  
XCEEDS EXPECTATIONS

**THE SHIELD  
YOUR CIRCUIT  
DESERVES**

MINIATURE CIRCUIT BREAKERS (MCB)

**Finolex**  
XCEEDS EXPECTATIONS

Wires that stand  
the test of time

**FINOULTRA**  
A COMPLETE LINE OF WIRELESS DATA SOLUTIONS  
FOR YOUR BUSINESS. AVAILABLE  
IN VARIOUS LENGTHS AND COLORS.

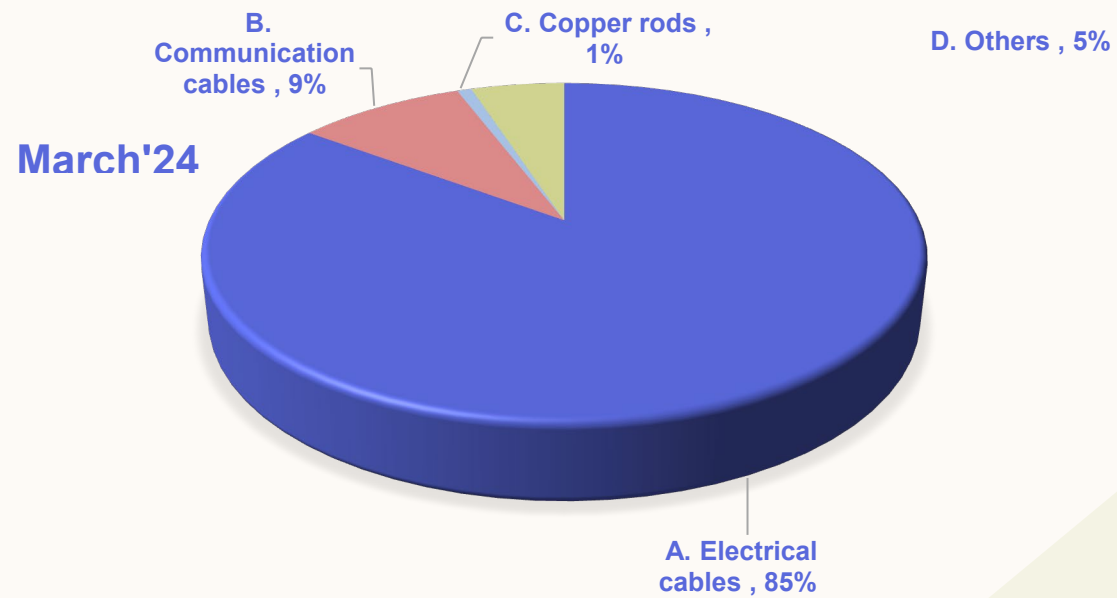
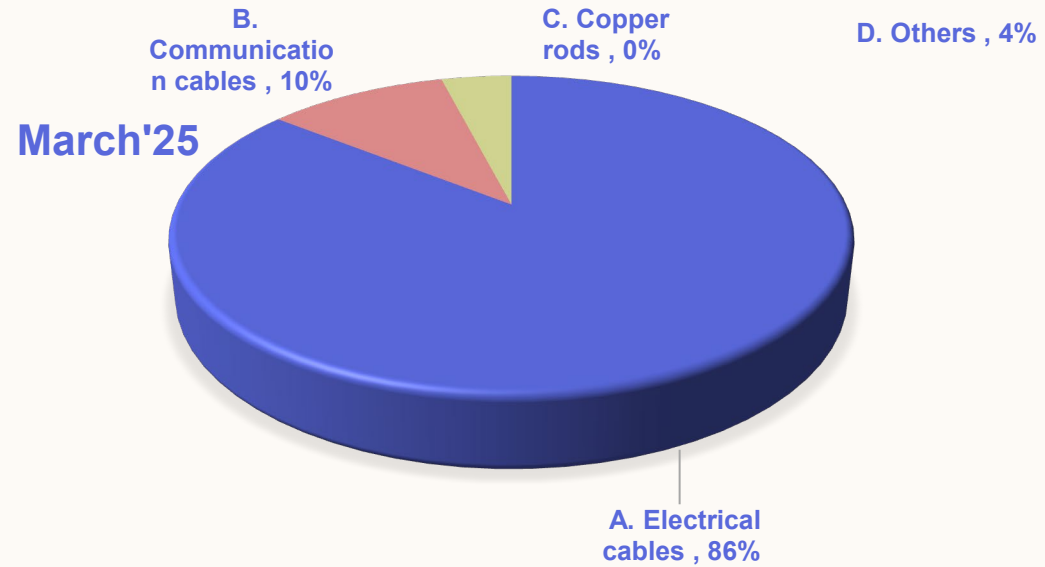
**Finolex**  
FINOULTRA  
PRESS TO OPEN  
FOR THE ULTIMATE PROTECTION OF YOUR DATA  
6-BEAM  
IRRADIATION  
TECHNOLOGY  
Protects your data from 0 to 100% damage

**Finolex**  
XCEEDS EXPECTATIONS

*Green  
is the  
new black*

Finogreen Wires

# SEGMENT-WISE COMPARISON



# Top Line Revenue

# Operating EBITDA

# PAT

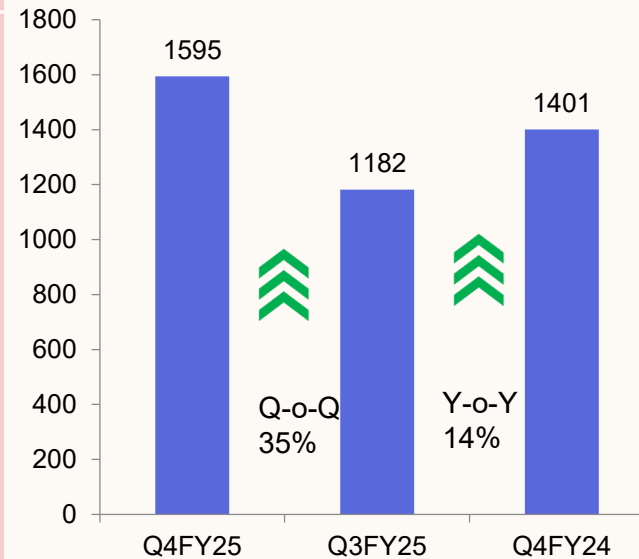


# KEY HIGHLIGHT

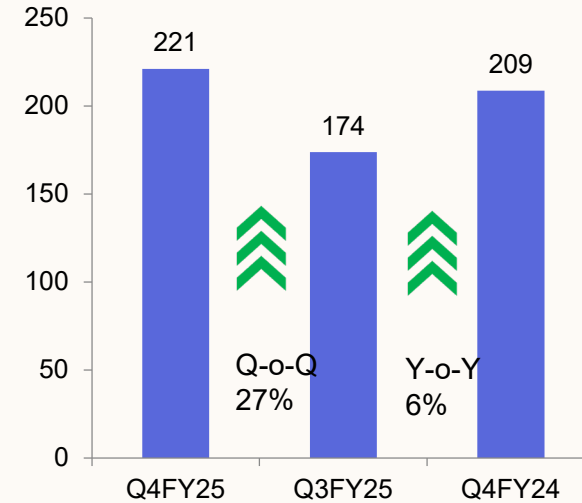
10

(Rs. In Cr)

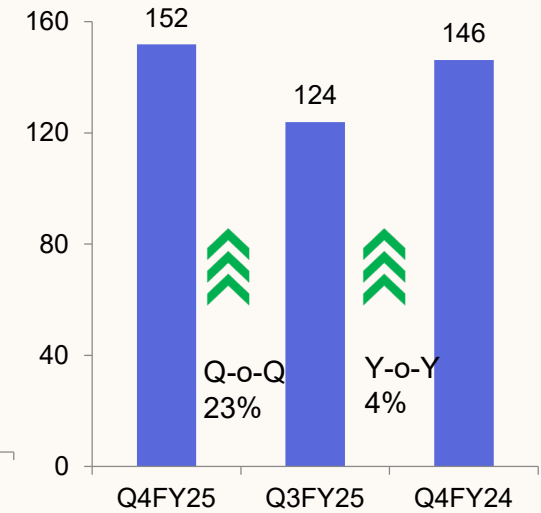
## Revenue



## EBITDA



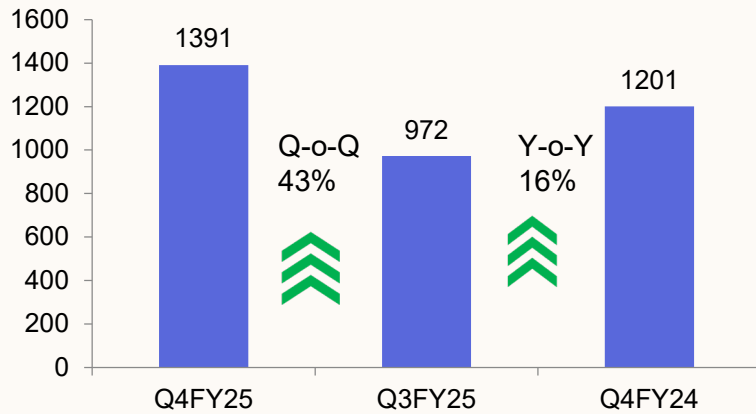
## PAT



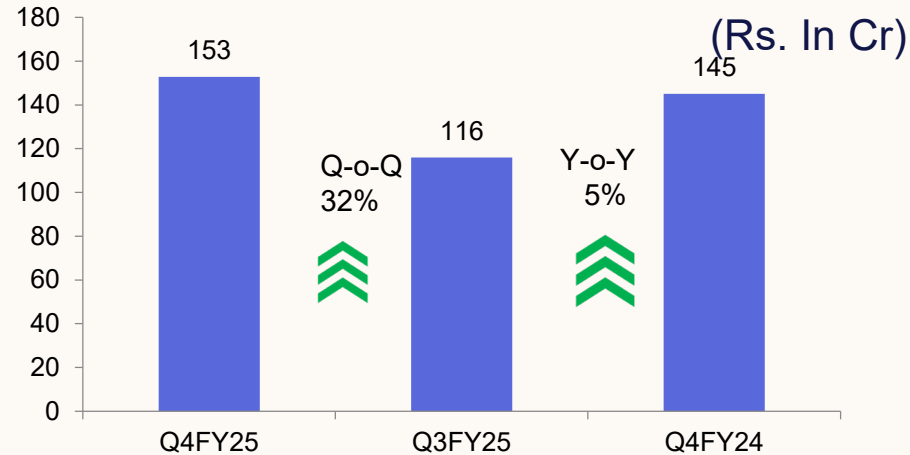
### Q4 FY25 Financial Performance Highlights

- Strong Revenue Growth - Quarterly revenue at ₹1,595 Crores, up 14% YoY from ₹1,401 Crores in FY 24 and 35% from previous quarter;
- Profit After Tax PAT stood at ₹152 Crores for the quarter;

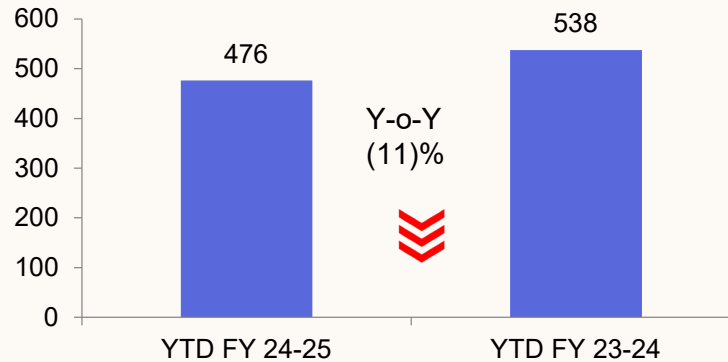
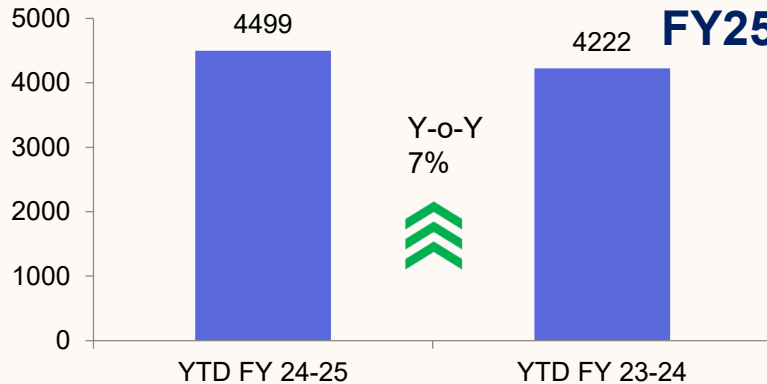
## Revenue



## Q4 FY25 EBIT



## YTD FY25



# ELECTRICAL CABLES

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Annual sales of ₹5,318.9 crore, representing 6% growth over previous year's ₹5,014.4 crore; Navigated significant commodity price volatility through dynamic pricing strategies;

Electrical Wires Business Line: Maintained stable volumes despite challenging market conditions. E-Beam plant commissioned during the quarter; two new products introduced – solar cables and premium wires for construction; both products appreciated for their quality and performance.

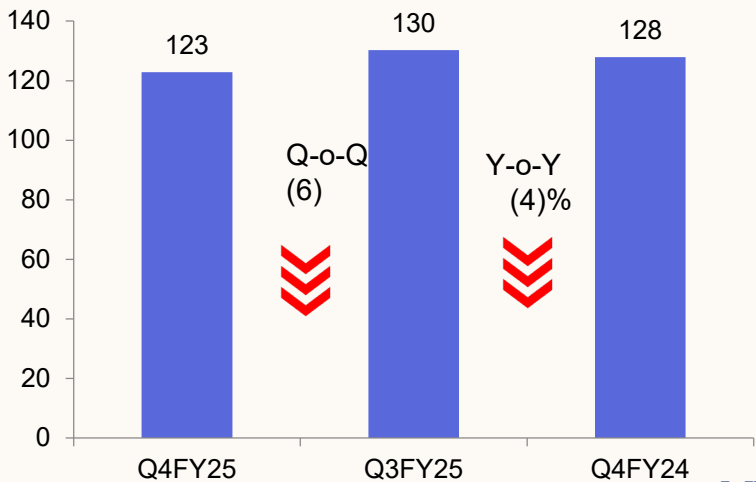
Cables Business Line: Delivered strong 15% volume growth.



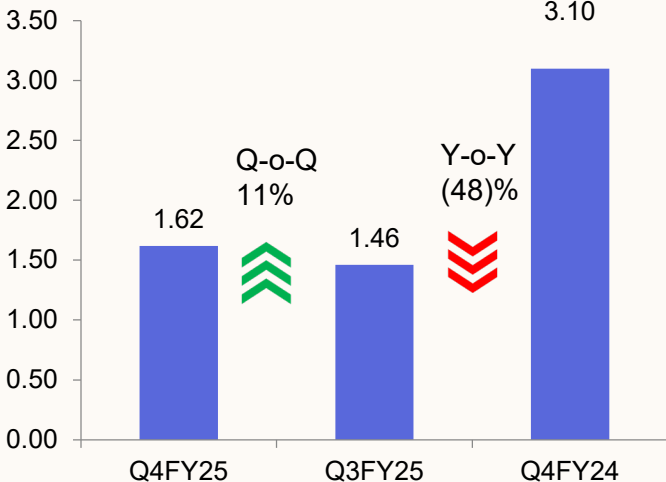
# COMMUNICATION CABLES

12

## Revenue

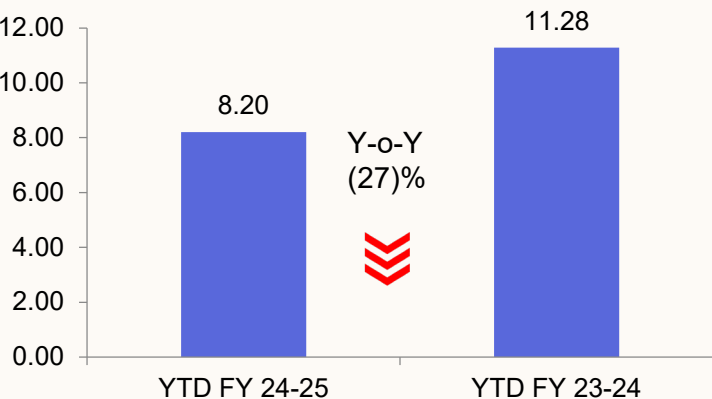
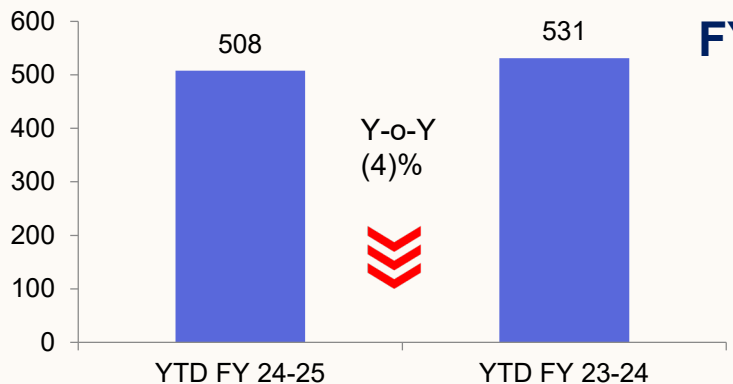


## EBIT



(Rs. In Cr)

## YTD FY25



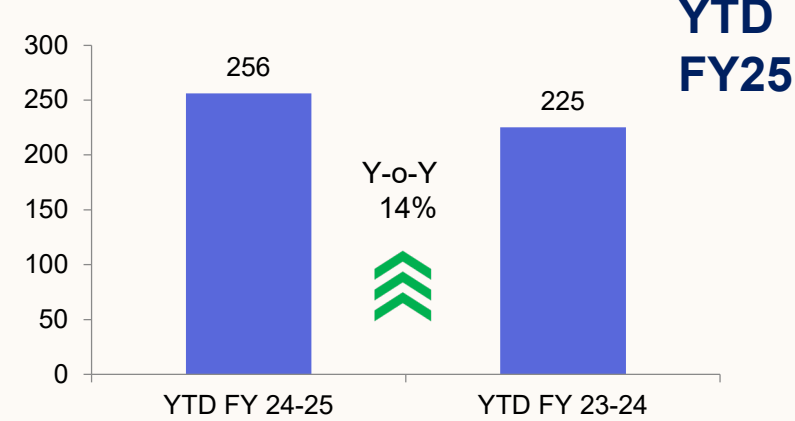
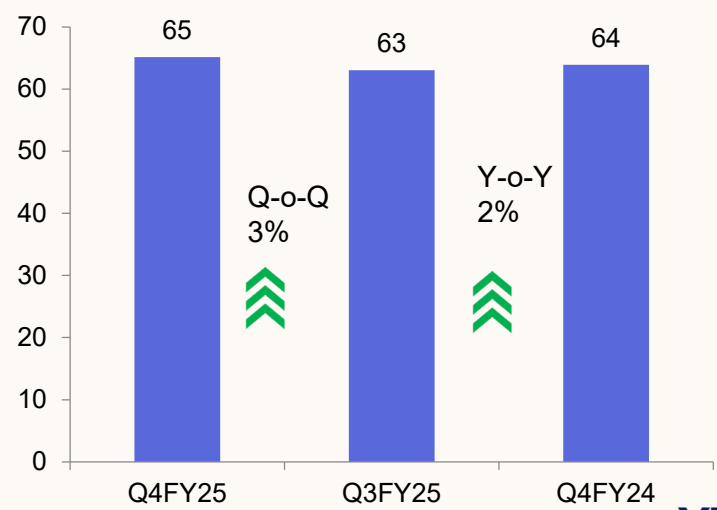
### FY 2024-25 Communication Cables:

OFC volumes were higher by 30% - however, given the price erosion on fiber during the year, revenue at segment level was marginally lower than previous year.

Preform facility – project progressing well; production trials expected in June/July



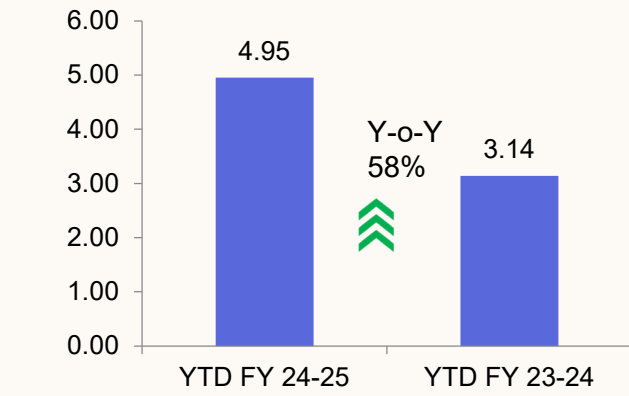
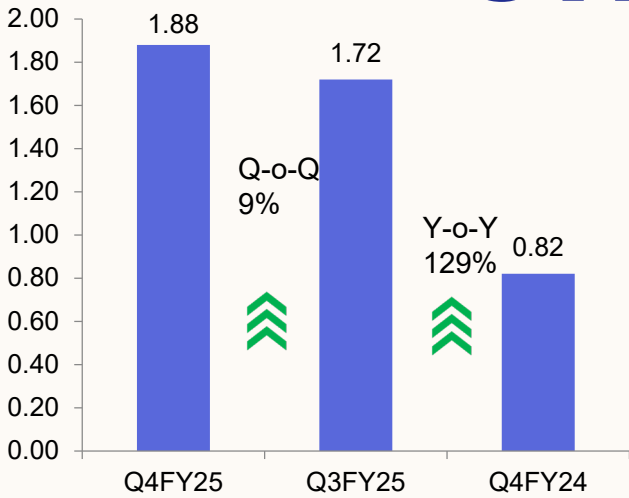
Revenue



Revenue growth of 14% during the year; additions to network and product range ongoing.

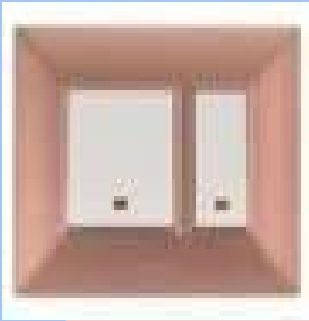
Q4 FY25

EBIT



OTHERS

(Rs. In Cr)



# STATEMENT OF PROFIT & LOSS

(Rs. In Cr)

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Particulars	Quarterly			Year to Date	
	Q4FY25	Q3FY25	Q4FY24	YTD 25	YTD 24
Revenue from Operations	1594.58	1182.11	1401.02	5318.89	5014.39
Other Income	54.76	44.74	49.67	247.66	218.05
Total Income (I+II)	1649.34	1226.85	1450.69	5566.55	5232.44
Expenses					
Cost of material consumed	1246.44	1065.85	1034.50	4359.53	3817.42
Purchase of stock-in-trade	18.74	15.07	19.09	73.88	75.92
Changes in inventories of finished goods, stock-in-trade and work in progress	17.51	(152.21)	55.97	(141.32)	54.99
Employee benefits expense	43.93	47.51	46.94	184.59	177.31
Finance costs	0.50	0.39	0.88	1.67	2.03
Depreciation and amortization expense	12.42	11.73	11.65	46.61	43.85
Other expenses	101.67	76.87	85.55	328.04	308.07
Total Expenses (IV)	1441.21	1065.21	1254.58	4853.00	4479.59
Profit before tax (III-IV)	208.13	161.64	196.11	713.55	752.85
Tax expense					
(1) Current tax	46.68	29.41	42.40	141.80	158.04
(2) Deferred tax charge/(credit)	9.59	8.29	7.49	27.35	23.21
Total Tax	56.27	37.70	49.89	169.15	181.25
Profit for the year (V-VI)	151.86	123.94	146.22	544.40	571.60



# STATEMENT OF ASSETS & LIABILITIES

(Rs. In Cr)

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		As at 31st March 2025	As at 31st March 2024			As at 31st March 2025	As at 31st March 2024
I	<b>ASSETS</b>			II	<b>EQUITY AND LIABILITIES</b>		
	<b>NON CURRENT ASSETS</b>				<b>EQUITY</b>		
(a)	Property, Plant and Equipment	565.50	427.93	(a)	Equity Share Capital	30.59	30.59
(b)	Capital Work-in-Progress	209.94	167.51	(b)	Other Equity	4568.52	4175.29
(c)	Intangible Assets	0.94	1.19		Total equity	4599.11	4205.88
(d)	Intangible Assets under development	0.54	0.00		<b>LIABILITIES</b>		
(e)	Right of use Asset	16.98	15.38		<b>NON CURRENT LIABILITIES</b>		
(f)	Financial Assets			(a)	Financial Liabilities		
	i) Investment in Associate and Joint Ventures	174.56	186.56		i) Borrowings NC	0.80	0.81
	ii) Other Investments	181.14	210.21		ii) Lease Liabilities NC	14.52	13.79
	iii) Other Financial Assets	58.74	5.83	(b)	Provisions	13.22	11.83
(g)	Non-Current Tax Assets (net)	19.08	17.21	(c)	Deferred Tax Liabilities (Net)	81.90	59.44
(h)	Other Non-Current Assets	59.02	47.89		Total Non Current Liabilities	110.44	85.87
	Total Non Current Assets	1286.44	1079.71		<b>CURRENT LIABILITIES</b>		
	<b>CURRENT ASSETS</b>			(a)	Financial Liabilities		
(a)	Inventories	717.03	576.33		i)Borrowings	0.07	0.07
(b)	Financial Assets				ii)Lease Liabilities C	4.60	3.39
	i)Investments	2414.38	2179.61		iii)Trade Payables		
					(a) Total Outstanding Dues of micro enterprises and small enterprises	35.66	25.61
	ii)Trade Receivables	242.56	177.47		(b) Total Outstanding Dues of Creditors other than micro enterprises and small enterprises	206.06	208.60
					(iv) Other Financial Liabilities	5.03	4.52
	iii)Cash and Cash Equivalents	90.13	93.08				
	iv)Other Bank balances	55.34	4.91	(b)	Other Current Liabilities	63.82	52.86
	v)Other Financial Assets	223.14	475.74	(c)	Provisions	8.01	7.75
(c)	Other Current Assets	41.54	41.02	(d)	Current tax Liabilities (net)	37.76	33.32
					Total Current Liabilities	361.01	336.12
	Total Current Assets	3784.12	3548.16		<b>TOTAL LIABILITY</b>	471.45	421.99
	<b>TOTAL ASSETS</b>	5070.56	4627.87		<b>TOTAL EQUITY AND LIABILITIES</b>	5070.56	4627.87



# PROFIT BRIDGE YTD MARCH'25 VS MARCH'24

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# SPEAKING ENGAGEMENT METRICS

## Working capital in days

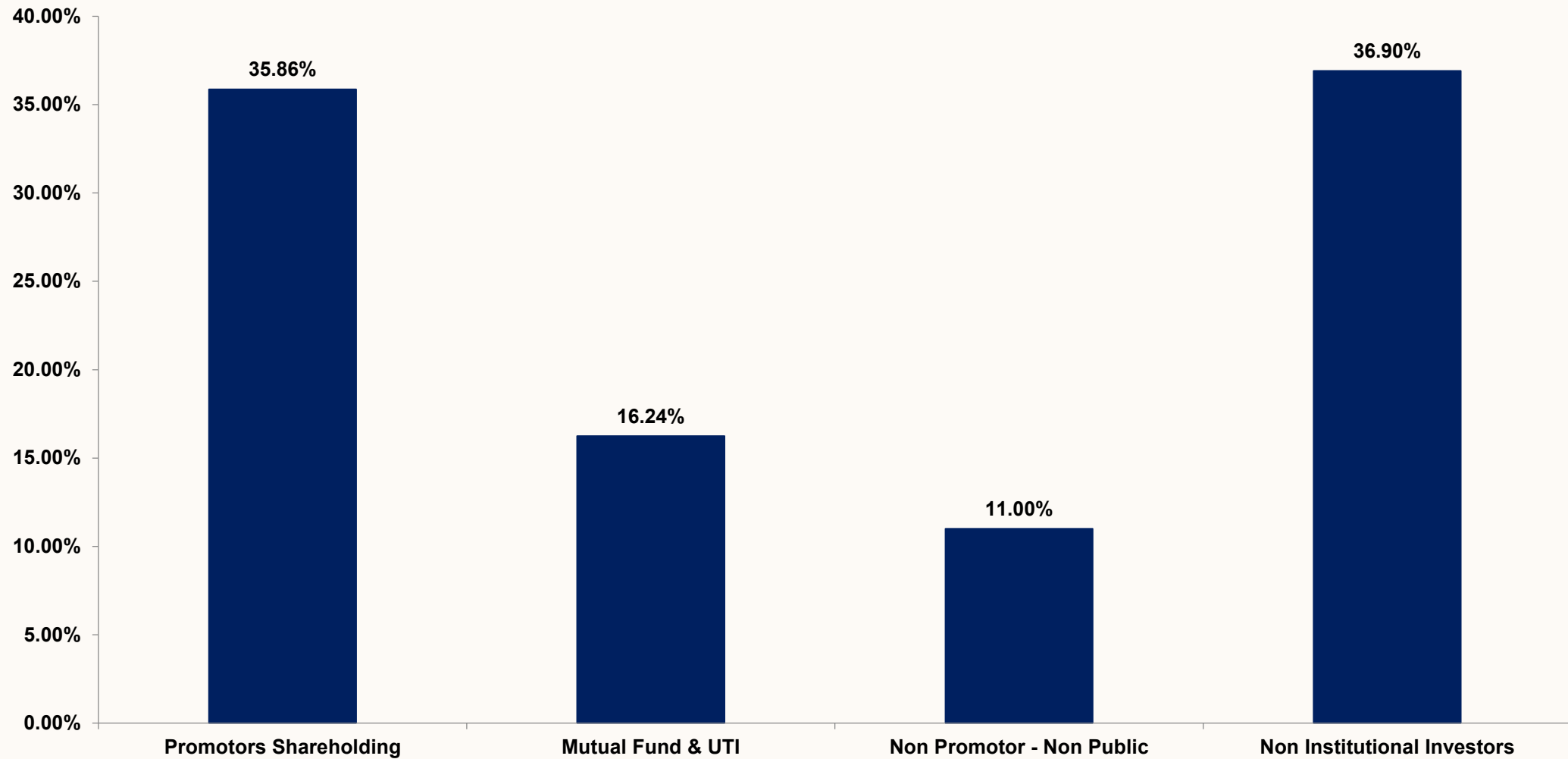
Particulars	Q4FY25	Q3FY25	Q4FY24
Receivable Days	14	15	11
Payable Days	14	20	17
Inventory Days	50	73	47
Net working Capital Days	34	30	27

## Key Ratios

Particulars	2025	2024	2023
PAT to Revenue (%)	9.3	11.5	11.5
Return on Net Worth (%)	11.8	13.6	13.5
Earnings per Share Rupees (for face value of Rs.2/ each)	35.6	37.4	32.8
Asset Turnover Ratio (Revenue to Total Assets)	1.2	1.2	1.2
Return on Capital Employed (%)	15.6	17.9	17.4
Payout Ratio (incl. Dividend Tax) Distribution to PAT(%)	22.5	21.4	21.3
Operating Profit Margin (%)	22.9	24.5	24.3
Net Profit Margin (%)	9.8	10.9	10.7

# SHAREHOLDING PATTERN

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# OUR EXTENSIVE PORTFOLIO

19

## WIRES & CABLES

### Light Duty Cables



FR PVC Insulated Industrial Cables



FLAMEGARD - Flame Retardant Low Smoke (FR-LSH) Insulated Industrial Cables



FINOGREEN - Halogen Free Flame Retardant (HFFR) Insulated Industrial Cables



3 Core Flat Cables

## POWER CABLES



Power & Control Cables

## WATER HEATER



Alessandro Instant Water Heater & Immersion Rods

## COMMUNICATION CABLES



CCTV Cable



CAT6 LAN Cable



Optic Fiber Cable



Speaker Cable



RG6 Coaxial Cable



Telephone Cable

## SWITCHGEAR



Phase Selector DB



SP MCB



4 Pole RCCB



DP MCB Isolater



FP MCB



Single door SPN DB

# OUR EXTENSIVE PORTFOLIO

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## LIGHTING PRODUCTS



COB Downlight



LED Bulb



LED PC Panel Square



LED Street Light



LED Spot Light



Track Light



2W Cabinet Light - Round



Flicker Control Concealed Light

## FANS



Boomerang NS



Boomerang NS Table Fan



Pedestal Fan



Finfresh - Smasher



Flyneto Ceiling Fan



Fleenor Ceiling Fan



Boomerang Ceiling fan



BLDC Fans- WIGGLE ES

## CONDUITS & FITTINGS



Conduit



Inspection Bend



Circular Box-Tee



Coupler

## NEW PRODUCT LAUNCHES



Smart Switches



Smart Door Lock



FinoGreen Cable

## ACCESSORIES



Ding Dong Bell Selfie



PVC Insulation Tape



Fancy Batten Holder



Spike Guard



Extension Board



3 Pin Multiplug



32A Surface DP

# THANK YOU

Connect with us.



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